



UNDERDOWNBALL

Real Estate Services

Preparing Your Home For Sale | *The first impression is the only impression*

- Do a pre-inspection to identify what needs to be fixed and fix it before offering your home for sale
- Fix anything that needs repair
- Maintain your lawn, garden and shrubs
- Touch up exterior and interior paint if it's flaking or peeling
- Have the chimney for both the furnace and fireplace checked and cleaned
- Clean every room – especially mildew in the shower
- De-clutter and de-personalize
- Clean out closets
- Wash the windows
- Price it right
- Let the light in - remove heavy drapes or blinds
- Light it up – turn on the lights
- Conceal the pets – remove litter boxes and barking dogs
- Remove excess children's toys and clutter
- Complete and have available all necessary paperwork (real estate disclosure forms)
- Have available helpful information, such as HVAC system information, plumbing, etc.
- Always be ready to show